

ERP IMPLEMENTATION SERVICES

## Xcelerate™: Business Central Distribution Enhanced Add-On



### MASTER COMPLEX DISTRIBUTION CHALLENGES:

#### THE ULTIMATE TOOL FOR ADVANCED INVENTORY AND WAREHOUSE MANAGEMENT



5 weeks



\$34,500

The Distribution Enhanced package offers extensive distribution management capabilities for small to medium-sized businesses. This comprehensive solution includes all the benefits of the Distribution Essentials package and introduces additional functionality with features like advanced warehouse management and detailed item tracking. Ideal for businesses with complex distribution needs that require sophisticated tools for inventory, warehouse, sales, and purchasing operations.

### WHAT YOU GAIN

**Sophisticated Inventory Management:** Utilize advanced item tracking capabilities, including serial and lot number tracking, to maintain impeccable inventory records.

**Comprehensive Sales Tools:** Leverage enhanced sales order processing, including prepayments, blanket orders, and detailed pricing and discounting strategies, to maximize revenue.

**Dynamic Purchasing Operations:** Benefit from a comprehensive set of tools, including purchase prepayments and requisition worksheets, to streamline purchasing processes.

**Streamlined Warehouse Efficiency:** Advanced warehouse management, including detailed bin and item tracking, ensures that every item is accounted for and efficiently managed.

**Smart Assembly and Kitting:** Efficiently plan and execute assembly operations with detailed bills of materials and kitting strategies that save time and reduce costs.

### WHAT IS ENAVATE XCELERATE™

The Xcelerate™ Rapid Deployment methodology streamlines ERP implementations across all modules with standardized processes that reduce complexity and accelerate go-live times.

This approach utilizes predefined templates and configurations for quick, consistent setups at a fixed price, making it ideal for businesses seeking efficient and reliable technology enhancements.

# BUSINESS CENTRAL ENHANCED ADD-ON

## YOU WILL BE ABLE TO:



5 weeks



\$34,500

<b>Register New Items</b>	Establish detailed records for each traded inventory item, capturing essential attributes and financial details for effective inventory management
<b>Categorize Items</b>	Maintain an item overview and facilitate item search and sorting by categorizing them.
<b>Item Variants</b>	Manage different variations of a product, like size, color, or other attributes, while keeping a consolidated view of inventory.
<b>Cross-Reference</b>	Manage and identify inventory items using alternative item numbers, barcodes, or supplier item numbers.
<b>Serial/Lot Number Tracking For Inventory</b>	Assign unique serial or lot numbers to items for better traceability and recall management.
<b>Cycle Counting</b>	Periodically verify the inventory quantities in the system against actual physical counts.
<b>Landed Cost/Item Charges</b>	Factor in additional costs like shipping, import fees, etc., into the item cost.
<b>Planning Worksheet</b>	Automate inventory replenishment suggestions based on demand and supply forecasts.
<b>Stockkeeping Units</b>	Manage inventory attributes at a more granular level considering combinations of items, variants, and locations.
<b>Item Substitutes</b>	Allow the setup and identification of alternative items that can replace a primary item, either due to stock-out situations or other strategic considerations.
<b>Inventory Adjustment</b>	Rectify and align system inventory data with actual stock counts and costs.
<b>Assembly Management</b>	Combine several items into a single new item, based on a bill of materials (BOM). This can either be for the purpose of selling the assembled item or for kitting multiple items together in a package for sale.
<b>Sales Line Pricing And Discounts</b>	Set and adjust individual item prices and discounts within sales orders, accommodating various pricing strategies such as volume discounts or promotional offers.
<b>Sales Price</b>	Run-timed promotions offering special prices for certain items to select customers.
<b>Customer Price Groups &amp; Customer Specific Discounts</b>	Assign customers to specific price groups and define pricing for each group. Apply unique discount rates or amounts for particular customers or customer categories.
<b>Sales Invoice Discounts</b>	Apply and manage discounts on entire sales invoices based on predefined conditions or special agreements.
<b>Alternative Ship-to Addresses</b>	Allow storage of multiple delivery locations for each customer, facilitating diversified shipping options based on order specifics or customer preferences.
<b>Sales Quote</b>	Provide potential customers with a formal offer for products or services at defined prices, with the capability to convert these quotes into actual sales orders once accepted.
<b>Sales Order</b>	Record a sales invoice to document agreed product sales on specific delivery and payment terms.
<b>Sales Prepayments</b>	Collect advance payments from customers before delivering goods or services.
<b>Blanket Orders</b>	Create a master order with agreed-upon terms, from which multiple sales orders can be generated as needed.
<b>Special Orders</b>	Handle orders for items that are not regularly stocked and are ordered specifically for a particular sales order.
<b>Drop-Shipments</b>	Facilitate sales where the distributor receives an order from a customer and places a purchase order with a vendor, who then ships the product directly to the customer. The distributor manages the sales order, invoicing, and customer relationship without handling the physical product.
<b>Sales Returns</b>	Generate a sales credit memo to reverse specific posted sales invoices, indicating returned products and the refundable payment amount.
<b>Purchase Quote</b>	Generate and manage quotations for potential purchase orders, detailing products, quantities, and prices.
<b>Purchase Line Pricing And Discounts</b>	Set and adjust individual item prices and discounts within purchase orders based on agreements with vendors.

# BUSINESS CENTRAL ENHANCED ADD-ON

## YOU WILL BE ABLE TO: (cont.)



5 weeks



\$34,500

<b>Alternative Vendor</b>	Link multiple potential vendors to a single inventory item, ensuring flexibility and options in procurement.
<b>Purchase Invoice Discounts</b>	Apply and manage discounts on entire purchase invoices based on predefined conditions or vendor agreements.
<b>Purchase Prepayments</b>	Make advanced payments to vendors before receiving the goods or services. This is useful for securing inventory or services in advance.
<b>Requisition Worksheet</b>	Automate and optimize the purchase order process based on inventory levels, demand, and other criteria. This helps in efficient inventory management and timely replenishment.
<b>Blanket Orders</b>	Establish long-term agreements with vendors for the supply of goods or services over a defined period at agreed prices. This helps in securing better pricing and ensuring supply consistency.
<b>Purchase Order Returns</b>	Manage and document return of items to vendors due to discrepancies, damages, or other reasons.
<b>Warehouse Receipt</b>	Manage and record the receipt of goods in the warehouse.
<b>Warehouse Shipment</b>	Manage and record the shipment of goods from the warehouse.
<b>Warehouse Movement</b>	Optimize space and improve efficiency by moving inventory within the warehouse.
<b>Warehouse Internal Pick and Put-away</b>	Manage internal warehouse operations for picking and putting away items.
<b>Bin Set-up</b>	Configure and manage bin locations within the warehouse.
<b>Warehouse Employee Management</b>	Assign and manage tasks and responsibilities of warehouse employees.
<b>Multiple Locations</b>	Maintain and manage various storage locations to support operations across different geographical areas or warehouses.
<b>Inventory Transfers</b>	Moving inventory items between different locations or warehouses to ensure optimal stock distribution and availability.
<b>Bin Level Item Tracking</b>	Tracking of items at specific bin locations within a warehouse or storage facility.
<b>Advanced Item Tracking</b>	Track inventory with precision across the entire supply chain, including within the warehouse, by using serial numbers, lot numbers, and other advanced tracking features. This ensures complete visibility of inventory movement and status, which is vital for businesses dealing with perishable goods, items with expiration dates, or those that require strict quality control.

## REQUIRED FOUNDATION

All Xcelerate™ add-ons, including the Xcelerate™: SPI Add-On, Xcelerate™: Distribution Essentials, and Xcelerate™: Distribution Enhanced, require an underlying Xcelerate™: Business Central Finance package to function.

Ensure your foundation is set with our robust finance solutions to unlock the full potential of these powerful add-ons.



info@enavate.com | +1 303 469 2346

# EXPLORE ADD-ON OPTIONS: SPI, ESSENTIALS, AND ENHANCED FEATURES COMPARED



Feature	SPI	Distribution Essentials	Distribution Enhanced
<b>Inventory</b>			
Register New Items	✓	✓	✓
Categorize Items	✓	✓	✓
Inventory Adjustment	✓	✓	✓
Item Variants		✓	✓
Item Substitutes		✓	✓
Assembly Management		✓	✓
Item Budgets			✓
Serial/Lot Number Tracking For Inventory			✓
Landed Cost/Item Charges			✓
Stockkeeping Units			✓
Planning Worksheet			✓
Cycle Counting			✓
Cross-Reference			✓
Advanced Assembly Management			✓
<b>Sale</b>			
Sales Order	✓	✓	✓
Sales Returns	✓	✓	✓
Sales Line Pricing And Discounts		✓	✓
Customer Price Groups & Customer Specific Discounts		✓	✓
Sales Price		✓	✓
Sales Invoice Discounts		✓	✓
Alternative Ship-to Addresses		✓	✓
Sales Quote		✓	✓
Sales Prepayments			✓
Blanket Orders			✓
Special Orders			✓
Drop Shipments			✓
<b>Purchase</b>			
Purchase Order	✓	✓	✓
Purchase Order Returns	✓	✓	✓
Purchase Quote		✓	✓
Purchase Line Pricing And Discounts		✓	✓
Alternative Vendor		✓	✓
Purchase Invoice Discounts		✓	✓
Purchase Prepayments			✓
Requisition Worksheet			✓
Blanket Orders			✓
<b>Warehouse</b>			
Multiple Locations		✓	✓
Inventory Transfers		✓	✓
Bin Set-up		✓	✓
Item Tracking (Bin Level)		✓	✓
Advanced Item Tracking (Serial/Lot No.)			✓
Warehouse Receipt			✓
Warehouse Shipment			✓
Warehouse Movement			✓
Warehouse Internal Pick and Put-away			✓
Warehouse Employee Management			✓
<b>Price</b>	<b>\$15,500</b>	<b>\$28,000</b>	<b>\$34,500</b>