ENAVATE

ERP IMPLEMENTATION SERVICES

Xcelerate™: Business Central Distribution Essentials Add-On

EXPAND YOUR BUSINESS HORIZONS WITH ADVANCED DISTRIBUTION TOOLS FOR GROWING ENTERPRISES

4 weeks   **$28,000**

Building on the solid foundation provided by the Xcelerate: SPI Add-on, the Distribution Essentials package offers expanded capabilities for small to medium-sized businesses that need to manage more complex sales, purchasing, and inventory scenarios. This solution elevates the efficiency of distribution operations through advanced features such as item tracking, assembly management, and more sophisticated inventory and order management tools. Ideal for businesses outgrowing the basic functionalities of sales and inventory management, Distribution Essentials provides the tools to manage the full spectrum of distribution activities. It's suitable for companies that are scaling up and require additional control and insights into their sales, purchasing, and inventory processes.

WHAT YOU GAIN

Advanced Inventory Control: Harness the power of detailed item tracking, variants, and substitutes to manage inventory with greater accuracy and flexibility.

Enhanced Sales Capabilities: Utilize advanced pricing, discounts, and customer-specific pricing models to cater to a diverse customer base and drive sales growth.

Robust Purchasing Tools: Benefit from features like alternative vendor management and purchase line pricing and discounts for strategic sourcing and cost management.

Streamlined Warehouse Operations: Manage multiple locations and transfer orders efficiently, ensuring the right stock levels where and when they are needed.

Insightful Assembly Management: Assemble items efficiently with a clear overview of components and costs, improving the assembly process and tracking.

WHAT IS ENAVATE XCELERATE™

The Xcelerate™ Rapid Deployment methodology streamlines ERP implementations across all modules with standardized processes that reduce complexity and accelerate go-live times.

This approach utilizes predefined templates and configurations for quick, consistent setups at a fixed price, making it ideal for businesses seeking efficient and reliable technology enhancements.

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BUSINESS CENTRAL ESSENTIALS ADD-ON

YOU WILL BE ABLE TO:

⏱ **4 weeks**   💲 **$28,000**

Register New Items	Establish detailed records for each traded inventory item, capturing essential attributes and financial details for effective inventory management
Categorize Items	Maintain an item overview and facilitate item search and sorting by categorizing them.
Item Variants	Manage different variations of a product, like size, color, or other attributes, while keeping a consolidated view of inventory.
Item Substitutes	Allow the setup and identification of alternative items that can replace a primary item, either due to stock-out situations or other strategic considerations.
Inventory Adjustment	Rectify and align system inventory data with actual stock counts and costs.
Assembly Management	Combine several items into a single new item, based on a bill of materials (BOM). This can either be for the purpose of selling the assembled item or for kitting multiple items together in a package for sale.
Sales Line Pricing And Discounts	Set and adjust individual item prices and discounts within sales orders, accommodating various pricing strategies such as volume discounts or promotional offers.
Sales Price	Run-timed promotions offering special prices for certain items to select customers.
Customer Price Groups & Customer Specific Discounts	Assign customers to specific price groups and define pricing for each group. Apply unique discount rates or amounts for particular customers or customer categories.
Sales Invoice Discounts	Apply and manage discounts on entire sales invoices based on predefined conditions or special agreements.
Alternative Ship-to Addresses	Allow storage of multiple delivery locations for each customer, facilitating diversified shipping options based on order specifics or customer preferences.
Sales Quote	Provide potential customers with a formal offer for products or services at defined prices, with the capability to convert these quotes into actual sales orders once accepted.
Sales Order	Record a sales invoice to document agreed product sales on specific delivery and payment terms.
Sales Returns	Generate a sales credit memo to reverse specific posted sales invoices, indicating returned products and the refundable payment amount.
Purchase Quote	Generate and manage quotations for potential purchase orders, detailing products, quantities, and prices.
Purchase Line Pricing And Discounts	Set and adjust individual item prices and discounts within purchase orders based on agreements with vendors.
Alternative Vendor	Link multiple potential vendors to a single inventory item, ensuring flexibility and options in procurement.
Purchase Invoice Discounts	Apply and manage discounts on entire purchase invoices based on predefined conditions or vendor agreements.
Purchase Order Returns	Manage and document return of items to vendors due to discrepancies, damages, or other reasons.
Bin Set-up	Configure and manage bin locations within the warehouse.
Multiple Locations	Maintain and manage various storage locations to support operations across different geographical areas or warehouses.
Inventory Transfers	Moving inventory items between different locations or warehouses to ensure optimal stock distribution and availability.
Bin Level Item Tracking	Tracking of items at specific bin locations within a warehouse or storage facility.

REQUIRED FOUNDATION

All Xcelerate ™ add-ons, including the Xcelerate ™: SPI Add-On, Xcelerate™: Distribution Essentials, and Xcelerate™: Distribution Enhanced, require an underlying Xcelerate™: Business Central Finance package to function.

Ensure your foundation is set with our robust finance solutions to unlock the full potential of these powerful add-ons.

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EXPLORE ADD-ON OPTIONS:
SPI, ESSENTIALS, AND ENHANCED FEATURES COMPARED

ENAVATE™

Feature	SPI	Distribution Essentials	Distribution Enhanced
Inventory			
Register New Items	✓	✓	✓
Categorize Items	✓	✓	✓
Inventory Adjustment	✓	✓	✓
Item Variants		✓	✓
Item Substitutes		✓	✓
Assembly Management		✓	✓
Item Budgets			✓
Serial/Lot Number Tracking For Inventory			✓
Landed Cost/Item Charges			✓
Stockkeeping Units			✓
Planning Worksheet			✓
Cycle Counting			✓
Cross-Reference			✓
Sale			
Sales Order	✓	✓	✓
Sales Returns	✓	✓	✓
Sales Line Pricing And Discounts		✓	✓
Customer Price Groups & Customer Specific Discounts		✓	✓
Sales Price		✓	✓
Sales Invoice Discounts		✓	✓
Alternative Ship-to Addresses		✓	✓
Sales Quote		✓	✓
Sales Prepayments			✓
Blanket Orders			✓
Special Orders			✓
Drop Shipments			✓
Purchase			
Purchase Order	✓	✓	✓
Purchase Order Returns	✓	✓	✓
Purchase Quote		✓	✓
Purchase Line Pricing And Discounts		✓	✓
Alternative Vendor		✓	✓
Purchase Invoice Discounts		✓	✓
Purchase Prepayments			✓
Requisition Worksheet			✓
Blanket Orders			✓
Warehouse			
Multiple Locations		✓	✓
Inventory Transfers		✓	✓
Bin Set-up		✓	✓
Item Tracking (Bin Level)		✓	✓
Advanced Item Tracking (Serial/Lot No.)			✓
Warehouse Receipt			✓
Warehouse Shipment			✓
Warehouse Movement			✓
Warehouse Internal Pick and Put-away			✓
Warehouse Employee Management			✓
Price	**$15,500**	**$28,000**	**$36,000**